

Contra Costa Transportation Authority **STAFF REPORT**

Meeting Date: May 17, 2017

Subject	Accept Quarterly Sales Tax Revenue Report for the Period Ended March 31, 2017
Summary of Issues	This report contains a summary of sales tax revenues, including analysis and comparisons against prior monthly and quarterly periods.
Recommendations	Staff seeks acceptance of these reports.
Financial Implications	None
Options	N/A
Attachments	<p>A. Sales Tax Revenues, Monthly Comparison</p> <p>B. Sales Tax Revenues, Quarterly Comparison</p>
Changes from Committee	N/A

Background

Sales tax revenues are collected by the State Board of Equalization (SBOE), and distributed to the jurisdictions in monthly installments (advances) based on quarterly estimates for taxable sales for the county. Actual sales tax revenues are accounted for in a “cleanup payment” four times a year. The months of March, June, September and December include cleanup payments for the prior respective quarters. For example, the March payment includes the cleanup payment to adjust for actual receipts of the prior period October, November and December. Therefore the timing and amount of advances and cleanup payments do not directly correlate to the point-of-sale transactions.

Sales Tax Revenues

For the nine months ending March 31, 2017, the Authority’s estimated sales tax revenues including the advances totaled \$63,686,060. Compared to the prior fiscal year, this is an increase of \$1,263,025 or 2.02%. Below are the reasons for the increases:

- Calendar Year 2016 Third Quarter (July through September) – Point-of-sales transactions tax receipts increased \$246,286 or 1.17% compared to the prior year period. The quarter results show continued improvement in the retail stores, auto sales and restaurant sectors, with sales increases of \$122,000 (3.3%), \$250,000 (9.4%) and \$112,000 (5.4%) respectively. However, sales tax receipts for gas saw a decrease of \$117,000 (6.5%) compared to the same period in 2015.
- Calendar year 2016 Fourth Quarter (October through December sales) – Sales tax receipts for this quarter increased \$766,018 or 4.00% compared to the prior year period. Continued improvement was shown in the new auto, restaurant and retail sectors, with sales increases of \$135,000 (4.91%), \$104,000 (4.97%), and \$199,000 (4.19%). However, gas prices for the first time in several years increased \$31,000 (1.99%) in comparison to the same period a year ago. Year to date sales tax receipts for gas July through December 2016 compared to the same period in 2015 reports a decrease of \$86,000 (2.56%).
- Calendar year 2016 First Quarter (January through March sales) – The amounts received for this period are estimates. Data from actual point of sale transactions will be known and reported in June 2017.

Staff continues to monitor sales tax receipts and will keep the APC and Authority Board apprised.

**Contra Costa Transportation Authority
Sales Tax Revenues
Comparison to Same Month Prior Year**

Month	Prior Year		Current Year		Change from Prior Year	
	FY 15 - 16 Receipts	FY 15 - 16 Cumulative	FY 16 - 17 Receipts	FY 16 - 17 Cumulative	\$ Increase (Decrease)	% Increase (Decrease)
September	\$ 7,919,247	\$ 7,919,247	\$ 7,922,267	\$ 7,922,267	\$ 3,020	0.04%
October	5,634,700	13,553,947	5,778,400	13,700,667	146,720	1.08%
November	7,512,900	21,066,847	7,704,500	21,405,167	338,320	1.61%
December	8,126,920	29,193,767	8,012,307	29,417,474	223,707	0.77%
January	6,037,100	35,230,867	6,154,200	35,571,674	340,807	0.97%
February	8,049,400	43,280,267	8,205,600	43,777,274	497,007	1.15%
March	7,215,168	50,495,435	7,752,819	51,530,093	1,034,658	2.05%
April	5,111,800	55,607,235	5,209,700	56,739,793	1,132,558	2.04%
May	6,815,800	62,423,035	6,946,267 *	63,686,060	1,263,025	2.02%
June	7,910,942	70,333,977				
July	5,628,800	75,962,777				
August	7,505,100	83,467,877				
Total	\$ 83,467,877		\$ 63,686,060			

* Estimate

Quarterly Comparison to Prior Years

	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
Collection Period	July 1 - Sep 30	Oct 1 - Dec 31	Jan 1 - Mar 31	Apr 1 - June 30
Distribution Period	Sept-Nov	Dec-Feb	Mar-May	June-Aug

Receipts

FY 2016/17	\$ 21,405,167	\$ 22,372,107	\$ 19,908,786	\$ -
FY 2015/16	21,066,847	22,213,420	19,142,768	21,044,842
FY 2014/15	19,607,448	21,430,222	18,285,027	20,131,948
FY 2013/14	18,282,960	19,304,050	18,435,512	19,876,008
FY 2012/13	19,172,586	18,501,258	17,578,904	19,545,034
FY 2011/12	15,702,726	19,184,787	15,619,162	18,221,584
FY 2010/11	16,275,318	17,147,486	14,664,530	16,972,871

Percent Change from Same Quarter in Prior Year

FY 2016/17	1.61%	0.71%	4.00%	
FY 2015/16	7.44%	3.65%	4.69%	4.53%
FY 2014/15	7.24%	11.01%	-0.82%	1.29%
FY 2013/14	-4.64%	4.34%	4.87%	1.69%
FY 2012/13	22.10%	-3.56%	12.55%	7.26%
FY 2011/12	-3.52%	11.88%	6.51%	7.36%
FY 2010/11	12.66%	-3.15%	0.71%	14.57%

Quarterly Sales Tax Receipts

