

Administration and Projects Committee **STAFF REPORT**

Meeting Date: February 1, 2018

Subject	Accept Quarterly Sales Tax Revenue Report for the Period Ended December 31, 2017
Summary of Issues	This report contains a summary of sales tax revenues, including analysis and comparisons against prior monthly and quarterly periods.
Recommendations	Staff seeks acceptance of these reports.
Financial Implications	None
Options	N/A
Attachments	<p>A. Sales Tax Revenues, Monthly Comparison</p> <p>B. Sales Tax Revenues, Quarterly Comparison</p>
Changes from Committee	

Background

Sales tax revenues are collected by the State Board of Equalization (SBOE), and distributed to the jurisdictions in monthly installments (advances) based on quarterly estimates for taxable sales for the county. Actual sales tax revenues are accounted for in a “cleanup payment” four times a year. The months of March, June, September and December include cleanup payments for the prior respective quarters. For example, the March payment includes the cleanup payment to adjust for actual receipts of the prior period of October, November and December. Therefore, the timing and amount of advances and cleanup payments do not directly correlate to the point-of-sale transactions.

Sales Tax Revenues

For the six months ending December 31, 2017, the Authority’s estimated sales tax revenues including the advances totaled \$46,630,144. Compared to the prior fiscal year, this is an increase of \$2,852,870 or 6.52 percent. Below are the reasons for the increases:

- Calendar Year 2017 Third Quarter (July through September) – Point-of-sales transactions tax receipts increased \$1,198,487 or 5.61 percent compared to the prior year period. The quarter results show improvement in service stations (Gas) \$202,000 (12 percent) and construction & heavy equipment \$311,000 (11.2 percent). Retail stores and restaurant sectors had increases of \$160,000 (4.2 percent), \$117,000 (5.4 percent) respectively. However, auto sales tax receipts remained steady at \$2.9 million compared to the same period in 2016.
- Calendar Year 2017 Fourth Quarter (October through December) – Final sales tax receipts and point-of-sale transactions for the third quarter are unknown until late March, but the advances received are based on the State Department of Finance’s estimated increase or decrease (Statewide) over the prior year amount. Our current advances have increased over the prior year by 7.73 percent.

Staff continues to monitor sales tax receipts and will keep the Administration and Projects Committee (APC) and Authority Board apprised.

**Contra Costa Transportation Authority
Sales Tax Revenues
Comparison to Same Month Prior Year**

Month	Prior Year		Current Year		Change from Prior Year	
	FY 16 - 17 Receipts	FY 16 - 17 Cumulative	FY 17 - 18 Receipts	FY 17 - 18 Cumulative	\$ Increase (Decrease)	% Increase (Decrease)
September	\$ 7,922,267	\$ 7,922,267	\$ 8,847,687	\$ 8,847,687	\$ 925,420	11.68%
October	5,778,400	13,700,667	5,863,000	14,710,687	1,010,020	7.37%
November	7,704,500	21,405,167	7,817,300	22,527,987	1,122,820	5.25%
December	8,012,307	29,417,474	9,166,024	31,694,011	2,276,537	7.74%
January	6,154,200	35,571,674	6,401,200	38,095,211	2,523,537	7.09%
February	8,205,600	43,777,274	8,534,933 *	46,630,144	2,852,870	6.52%
March	7,752,819	51,530,093	-			
April	5,209,700	56,739,793	-			
May	6,946,300	63,686,093	-			
June	8,170,407	71,856,500	-			
July	5,678,400	77,534,900	-			
August	7,571,200	85,106,100	-			
Total	\$ 85,106,100		\$ 46,630,144			

* Estimate

Quarterly Comparison to Prior Years

	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
Collection Period	July 1 - Sep 30	Oct 1 - Dec 31	Jan 1 - Mar 31	Apr 1 - June 30
Distribution Period	Sept-Nov	Dec-Feb	Mar-May	June-Aug

Receipts

FY 2017/18	\$ 22,527,987	\$ 24,102,157	\$ -	\$ -
FY 2016/17	21,405,167	22,372,107	19,908,819	21,420,007
FY 2015/16	21,066,847	22,213,420	19,142,768	21,044,842
FY 2014/15	19,607,448	21,430,222	18,285,027	20,131,948
FY 2013/14	18,282,960	19,304,050	18,435,512	19,876,008
FY 2012/13	19,172,586	18,501,258	17,578,904	19,545,034
FY 2011/12	15,702,726	19,184,787	15,619,162	18,221,584

Percent Change from Same Quarter in Prior Year

FY 2017/18	5.25%	7.73%		
FY 2016/17	1.61%	0.71%	4.00%	1.78%
FY 2015/16	7.44%	3.65%	4.69%	4.53%
FY 2014/15	7.24%	11.01%	-0.82%	1.29%
FY 2013/14	-4.64%	4.34%	4.87%	1.69%
FY 2012/13	22.10%	-3.56%	12.55%	7.26%
FY 2011/12	8.70%	8.36%	7.26%	23.00%

Quarterly Sales Tax Receipts

